IVDesk Contact

Rod Johnson
rjohnson@ivdesk.com
612-605-5461

IVDesk and Solution Builders Announce Partnership

The Growing Demand For Hosted IT Prompts Partnership

Minneapolis, MN – In response to the rapidly growing demand for hosted IT solutions, IVDesk Holdings, Inc. and Solution Builders Inc. today announced a sales and support partnership designed to accelerate the introduction of high quality solutions to small-to-midsized organizations.

"Solution Builders shares our commitment to uncommon customer service and support," IVDesk CEO Bill Sorenson said. "Solution Builders has a long history of customer sales and is excellent at providing virtual CIO and support services that complement our own R&D, support and operational skills. Together, our combined teams will expand the marketplace coverage."

"IVDesk has developed a best-of-breed high-reliability hosted IT solution. They deliver all customer applications and data from enterprise-class data center facilities via a virtual desktop," Solution Builders CEO Daniel Melling said. "IVDesk has developed a high reliability solution where customers get immediate gains from lower user down time, secure mobile computing, and lower PC costs. All installations and updates are fully tested before cutting them over to production."

The Partners also announced that the first customer contracts have already been signed.

About Solution Builders

Solution Builders' goal is to deliver value to customers by designing and implementing the IT solutions they need to do business efficiently. Solution Builders provides customers with a virtual CIO, Network Administrator, System Technicians, a support desk and the diverse expertise of their technology professionals for less than the cost of a full-time on-site staff member.

Solution Builders Inc. is located at 3500 American Blvd. West, Suite 50, Bloomington, MN 55431 and can be contacted at 952-854-8188.

About IVDesk

IVDesk provides small-to-midsized businesses with a secure, reliable and surprise-free way to run IT. The company provides a complete IT solution for customers including hosting all of a

customer's desktop, data, and applications while providing 24/7 helpdesk support, complete backup, and a disaster recovery solution. This increases customer data security, and eliminates IT hassles and surprises, while reducing total IT costs as much as 50 percent when compared to in-house IT solutions. IVDesk was a pioneer in delivering hosted IT, and continues to lead the industry as more and more organizations move to a pay-for-use model for their IT services.